

**UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF CONNECTICUT**

CASE No.: _____

MARK SHALLIN *and*
BRYAN WINSLOW,

both individually and on behalf of all others similarly situated,

Plaintiffs,

versus

PAYLESS SHOESOURCE, INC.,
COLLECTIVE BRANDS, INC.,
COLLECTIVE BRAND SERVICES, INC.,
PAYLESS SHOESOURCE INC. 401(k) PROFIT SHARING PLAN, and
PAYLESS SHOESOURCE, Inc., as Plan Administrator

Defendants.

**CLASS & COLLECTIVE ACTION COMPLAINT
FOR VIOLATION OF ERISA & FLSA**

CLASS ACTION | COLLECTIVE ACTION | DEMAND FOR JURY TRIAL

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Summary of the Allegations

FLSA Violation Summary

Defendants willfully chose to misclassify a group of employees (titled Store Managers and Store Leaders) as exempt from the overtime wage sections of the Fair Labor Standards Act for all its stores in the U.S. and its territories. The decision was uniform and done so the Defendants would not have to pay this class of employees overtime wages. The decision was made at the highest corporate level, was wrong, and the actors had reasons to know it, *e.g.*, because they have faced claims in the past and are aware of the misclassification and the FLSA exemptions.

Indeed, the Defendants' unlawful pay practice saves them hundreds of millions of dollars. In fact, years of litigation (even if unsuccessful), is more cost effective then complying with the law due to its rolling statute of limitations.

Defendants know the workings of the FLSA and have faced challenges before. Defendants willfully chose to treat all store managers and store leaders, regardless of the size of the stores, all as a single class of exempt employees. However, Defendants know that many of its Store Managers fail the Executive Exemption because they do not regularly and customarily employee and supervise 2 or more full time employees or their equivalent during substantially all of the year. Moreover, Defendants know that, store managers primary job duties are to work as a sales associate given the fact that the managers are alone in the store for 50% or more of their time, or otherwise lack any discretion and the authority to make decisions of significance

The class of “store managers” and (now or also known as “store leaders”) here in

this case, don't act like their titles imply. Indeed, they lack discretion to make meaningful decisions, they do not promulgate or carry out corporate policy, and they primarily work the store as a sales clerk, working alone in the store for substantial periods of their daily shifts, and even on some days, alone. Instead, they primarily perform menial laborious tasks, including, operating cash registers, cleaning, stocking, shelving, and inventory, answering telephones, greeting customers, pricing, handling displays and primarily performing non-management duties as recognized under the FLSA. They are mandated to work overtime without being paid a premium, such as a half time using the FWW method, and further are forced to work numerous hours beyond their schedules. As a result, the class has been grossly underpaid and overworked. They seek a declaratory judgment that that the Defendants have violated the FLSA, and they seek to be paid for all hours worked in excess of 40 per workweek, within the statute of limitations, an equal amount in liquidated damages, plus attorneys' fees and costs.

Thus, the Defendants' failure to pay the misclassified employees all the wages due under the law results in all Store Managers and Store Leaders accruing less retirement benefits under their 401(k) accounts than then Plan and ERISA requires.

Summary of the ERISA Violations

But the harm does not stop here. Further the Class has suffered further losses because of Payless and its co-defendants are violating the country's national employee benefits law known as "ERISA" (i.e., "Employment Retirement Income Security Act of 1974).

This is because those that were misclassified under the FLSA are not given credit

for earning all the compensation due to them under the law, and thereby were not provided all the retirement benefits that are due to them under ERISA. This is because the Defendants' 401(k) plan calls for it to make employee contributions based on a percentage of the total wages earned in a year. Wages are specifically defined to include overtime.

The Classes ERISA violations can be best summarized by understanding how Defendants' are interpreting and providing benefits under their 401(k) Plan. First, and notwithstanding Defendants failure to pay Plaintiffs, they still earned wages under the law and Plan for their unpaid overtime. Second, the Plan and ERISA dictate that the wages Plaintiffs earned should have been, according to the Plan terms, tax deferred and deposited into their respective 401(k) accounts. These funds are deposited into a trust. The amount deposited is a percentage, based off their earnings, and elections, as more fully described in the documents. Third, Defendants are required to contribute an equal amount on behalf of Plaintiffs' accounts, "matching" the wages earned and contributed by Plaintiffs. But by failing to credit and pay Plaintiffs all the wages that they earned and are due to them, Defendants' have caused less money to be saved Plaintiffs' for retirement, and they have failed to comply with the terms of the 401(k) Plan by failing to contributed all the benefits promised.

These failures leave employees unsure about their current and future rights under the 401(k) plan. Accordingly, the employees here seek to clarify these rights; compel the Company to maintain proper records; recover all benefits due to them under the law; enjoin any act or practice which violates the FLSA, ERISA or the terms of the 401(k) plan; along with seeking equitable relief to redress such violations and enforcing the plan

terms as permitted by ERISA Sec. 502 *et. seq.*

Introduction

Plaintiffs, Mark Shallin and Bryan Winslow,¹ individually, and on behalf of all others (similarly situated who consent to their inclusion in a collective action within the preceding three years of this action, to and through the date of the final disposition of this action, and on behalf of those similarly situated in the ERISA Class), along with all others who were, are, and will be employed by the Defendants as Store Managers or Store Leaders, at any time within ERISA's applicable statute of limitations, and who participated in the 401(k) plan, through the date of the final disposition of this action), sue Defendants, PAYLESS SHOE SOURCE, INC.; COLLECTIVE BRANDS, INC.; AND COLLECTIVE BRANDS SERVICES, INC..² Pursuant to 29 U.S.C. 216(b), the Fair Labor Standards Act (the "FLSA"), and ERISA Section 502, states as follows:

1. Plaintiffs brings this action for violation of federal wage and hour laws by and on behalf of all similarly situated current and former employees of Defendants.

2. Plaintiffs also bring this case as a class action under Fed. R. Civ. Procedure 23, on behalf of himself individually, and a class of current, future, and past employees of PAYLESS, for violation of federal employee benefit law - for failing to contribute the minimum amount of benefits due under the Plan and ERISA to all participating Store Managers and Store Leaders, for failing to maintain accurate benefit and wage records, leaving its employees in state of confusion about their rights and future

¹ hereinafter referred to as "Plaintiffs" or "Shallin and Winslow"

² hereinafter collectively referred to as "Defendants" or "Payless" or the "Company"

rights under the 401(k) plan, and violating ERISA and the Plan's terms.

3. Pursuant to policy and plan, the Plaintiffs and similarly situated current and former employees have been given the title of "Store Manager" or "Store Leader" and unlawfully misclassified by Defendants as exempt employees to avoid compensating them for time worked in excess of forty (40) hours per week.

4. Defendants failed to pay Plaintiffs and similarly situated employees in accordance with the FLSA. Specifically, Plaintiffs and similarly situated employees were not paid time and a half of their regular rate pay for all hours worked in excess of forty (40) hours per week. Plaintiffs and similarly situated employees did not and currently do not perform work that meets the definition of any exemption under the FLSA.

5. In this pleading, the term "Store Manager" means any employee with the title of Store Manager or Store Leader (also Flex Manager or Flex Leader) or any other title or position where employees perform substantially the same work as employees with that title (discovery may reveal additional job titles and employees that should be included).

6. In this pleading, "Defendants" means the named Defendants: Payless Shoesource, Inc., Collective Brands, Inc. and Collective Brands Services, Inc., and any other corporation, organization or entity responsible for the employment practices complained of herein (discovery may reveal additional Defendants that should be included).

7. The allegations in this pleading are made without any admission that, as to any particular allegation, Plaintiffs bear the burden of pleading, proof, or persuasion. Plaintiffs reserve all rights to plead in the alternative.

Jurisdiction & Venue

8. This Court has subject matter jurisdiction over this action pursuant to 28 U.S.C. §1331, because this action involves a federal questions under the Fair Labor Standards Act (“FLSA”), 29 U.S.C. § 216 (b); and the Employee Retirement Income Security Act (“ERISA”), 29 U.S.C. § 502.

9. This Court is empowered to issue a declaratory judgment under 28 U.S.C. Secs. 2201 and 2202

10. This Court has personal jurisdiction over this action, because the Defendants operate substantial business in Fairfield County Connecticut and some of the damages at issue occurred in Fairfield County Connecticut.

11. Venue is proper to this Court pursuant to 28 U.S.C. Sec. 1391(b) because the parties reside in this district and because a substantial part of the events giving rise to the claims occurred in this District.

The Parties

The Representative Plaintiffs

12. MARK SHALLIN resides in Wilton, Connecticut. He worked for Payless from September, 2012 until September, 2013 as a Store Manager in Norwalk, Fairfield County, Connecticut.

13. He was an employee of Payless during this time as contemplated by 29 USC Sec. 203.

14. He was also a participant in the Company's 401(k) Plan and contributed to same.

15. Mr. Winslow worked for PAYLESS from November of 2011 until January of 2014 as a Store Leader in store number 5147 in Connecticut.

16. He was an employee of Payless during this time as contemplated by 29 USC Sec. 203.

17. He was also a participant in the Company's 401(k) Plan and contributed to same.

The Defendants

18. Defendant, PAYLESS SHOESOURCE, INC. (hereinafter PAYLESS) is a Foreign Profit Corporation and a wholly owned subsidiary of Defendant, COLLECTIVE BRANDS, INC. with its principal place of business at 3231 SE 6TH Avenue, Topeka, KS 66607. Defendant, Payless may be served through its registered agent for service of process, Corporation Service Company, at One Corporate Center Hartford, CT 06103. Upon information and belief, this Defendant controls many of the Payless shoe stores in the U.S. Payless, although an employer, is inextricably intertwined with the administration of the 401k Plan and has control over part of the Plan as a result.

19. Defendant, COLLECTIVE BRANDS SERVICES, INC., is a wholly owned subsidiary corporation of COLLECTIVE BRANDS INC.; a Delaware corporation with its principal place of business located at 3231 SE 6TH Avenue, Topeka, KS 66607. Upon information and belief, this Defendant controls a number of the Payless stores. Unless expressly said otherwise, and because the employer defendants act as one, for the

purposes of this Complaint all Defendants are hereinafter referred to as “Defendants” or “Payless”. Further, Collective Brands Services Inc., is inextricably intertwined with the administration of the 401k Plan and has control over part of the Plan as a result.

20. Defendant, COLLECTIVE BRANDS INC., is a FORTUNE 500 company, incorporated in Delaware, with primary corporate offices in Topeka, Kansas. It is publicly traded on the New York Stock Exchange. It had sales of \$50.5 billion and net earnings of \$2.0 billion in 2012. It is also the Plan Sponsor of the 401(k) Plan that Mr. Shallin and Mr. Winslow participate in. Unless expressly said otherwise, and because the employer defendants act as one, for the purposes of this Complaint all Defendants are hereinafter referred to as “Defendants” or “Payless”. Further, Collective Brands Inc., is inextricably intertwined with the administration of the 401k Plan and has control over part of the Plan as a result.

21. Defendant, PAYLESS SHOESOURCE, Inc., is a 401(k) Profit Sharing Plan, herein the "Plan" or "401k Plan." The Plan is a qualified deferred compensation Plan.³ It is subject to ERISA. The Plan says that Defendant, PAYLESS SHOESOURCE, Inc., is the Plan Administrator and Plan Sponsor. Accordingly, the Plan is sued through its Plan Administrator and name.

General Factual Allegations

22. This collective action arises from an ongoing wrongful scheme by PAYLESS to willfully misclassify all or substantially all of its Store Managers and Store Leaders in the United States and its territories, as a class as exempt from the overtime benefits due under the FLSA.

³ ERISA 502(d)(1) allows for a plan to sue or be sued as an entity.

23. Plaintiff brings this suit on behalf of a collective class of similarly situated persons composed of the following Class members:

All Store Managers and Store Leaders who are currently employed or were previously employed with PAYLESS SHOESOURCE within the U.S. and its territories, within the past three years preceding this lawsuit who did not customarily and regularly for 52 weeks per year, direct the work of 2 or more full time employees or their equivalent of eighty (80) hours of subordinate employees and who elect to opt into this action pursuant to FLSA 29 U.S.C. Section 216(b).

24. Shallin and Winslow are able to protect and represent the Collective Class, are willing and able, and consent to doing so.

25. Shallin and Winslow are proper Class representatives as they were employed by Defendants as Store Managers and Store Leaders, and because they did not regularly and customarily supervise the work of two full time employees or their equivalent throughout their time with Payless, and were not paid for overtime hours.

26. Plaintiffs allege for themselves, and on behalf of the class who elect to opt-in to this action that they are entitled to unpaid wages from Defendants for overtime work for which they did not receive overtime premium pay, as required by the FLSA.

27. PAYLESS operates more than 3,499 retail shoe stores nationwide, including 3496 in the 50 U.S. States and 19 in Connecticut.

28. Upon information and belief, all U.S. stores are uniform in management, and the stores are mirror images of each other according to national, uniform policies set by the Defendants.

29. Upon information and belief, all or substantially all stores operate with the

same training models for employees, career paths, job titles, hierarchy, pay practices, and employee policies and procedures.

30. Upon information and belief, all stores are supervised by territory or District Managers, who represent and report to the corporate office.

31. The overtime wage provisions set forth in FLSA §207 apply to PAYLESS, and all Defendants, who collectively engage in interstate commerce under the definition of the FLSA. Indeed, at all relevant times, Defendants engaged in interstate commerce and/or in the production of goods for commerce within the meaning of FLSA Sec. 203 as a common business enterprise.

32. Each of the Defendants has, at all relevant times herein, grossed more than \$500,000 in operating revenues during each of the last 10 fiscal years.

33. The actual job duties performed by the proposed class of Store Leader and Store Manager do not satisfy the elements of any exemptions within FLSA §213.

34. Upon information and belief, the title of “Store Manager” is either being renamed or replaced most recently by the title of Store Leader; with all job duties and responsibilities, compensation plans, exempt status, and job descriptions for these positions remaining the same and uniform in all 50 states and its territories (with perhaps the exception for California, which the Defendants may have reclassified as an hourly non-exempt position as a result of a prior class action against the Defendants).

35. No four year college degree is required for the Store Manager or Store Leader Position.

36. For example, the Store Leader Position job postings from PAYLESS’S website shows that the STORE LEADER position, number 3752, is the same for all U.S.

states, and that the company now references the store manager position as a “store leader” position.

37. Store Leaders’ paystubs also reflect the title of Store Manager, and such employees of this class are not explained by the Defendants why some are called managers and other leaders, although they are performing the same job duties and function.

38. All job postings are handled by the corporation and listed on the company’s website. The job descriptions for the Store Leader are admittedly identical for all states as per the company positing, and the Defendants no longer post the job title of store manager.

39. Shallin and Winslow and other similarly situated employees are currently now or have previously been covered under FLSA §207.

40. Pursuant to FLSA §207, PAYLESS, as the employer of Shallin, Winslow and other similarly situated employees, was and is required to pay one and one-half times each employee's hourly rate for hours worked in excess of forty (40) hours per week.

41. Apparently, Defendants agree and admit so much, as some Store Leaders and Store Managers performing the same exact job duties but with lesser labor hours to supervise are re-classified as hourly, non-exempt employees and given the title of “Flex Manager” or “Flex Store Leader”.

42. However, Defendants warn such Flex Manager/Leader employees from clocking in any hours after 45, and have engaged in a pattern and practice of willfully violating the FLSA by refusing to compensate such employees despite clear knowledge that these employees must work greater than 45 hours in order to fulfill their job duties.

43. Regardless, Defendants recognize and admit that Flex Managers and Flex Store Leaders, performing the same job duties as Store Managers and Store Leaders fail to satisfy any exemption under the FLSA.

44. Defendant cannot therefore have any reasonable contention that the misclassification of the class of Store Managers and Store Leaders in this case were in good faith classified as exempt employees under the FLSA.

45. In order for a Store Manager or Store Leader to be exempt as a manager as is traditionally known, the Executive exemption in the FLSA requires that the Store Managers or Store Leaders, regularly and customarily direct the work and supervise 2 or more full time employees or their equivalent.

46. Simply put, all of the class members here are exempt because the Defendants' single unit Store Managers and Store Leaders did not and do not have 80 hours of subordinate employee labor during the calendar weeks in the years in which they were Managers. Accordingly, for every member of the Class that this is the case, no executive exemption under the FLSA can survive. Further, as a matter of law, Defendants should have known this was unlawful, and their actions willful.

47. Defendants, having knowledge of the executive exemption, having faced claims by store managers on several occasions challenging the exemptions within the last 10 years, were more than well aware that many of its managers were deserving of overtime wages as a result of not sufficiently supervising 2 or more full time employees or their equivalent regularly and customarily.

48. Defendants faced similar collective action claims for FLSA violations in 2006, in the case of *Quick, Hicks and Stokes Pheal et. al. v. Payless Shoesoure, Inc.*, in

the United States District Court for the Southern District of Mississippi, case no: 3:06-CV-23-HTW-JCS; likewise, in 2010, all Defendants were sued in another collective action in *Schultz et. al. v. Payless*, and Collective Brands, United States District Court, Eastern District Of Missouri, Case no: 10-CV-1643, 2010.

The FLSA Class Allegations

49. Mr. Winslow worked for PAYLESS from November of 2011 until January of 2014 as a Store Leader in store number 5147 in Connecticut. Mr. Shallin worked for PAYLESS from September of 2012 until September of 2013 as a Store Manager in store number 5230 in Connecticut.

50. For the majority of Shallin's and Winslow's work hours as Store Manager and Store Leader, their job duties included sales and customer service type work, and other typically hourly, non-exempt duties such as: stocking, shelving, unloading shipments, pricing, inventory, customer service, cash register, cleaning, handling phone calls, processing payroll and time records, and handling displays and promotions. While Shallin and Winslow also assisted the District Manager or other Store Managers in the hiring process, they did not have the authority to make the decision on hiring any employee without the approval of the District Manager or another Store Manager.

51. Shallin and Winslow spent the majority of their time working alone in the store due to the budget constraints required of them and their store by Payless. During the typical daily shift, they were alone in the store upwards of 7 to 9 hours per day; often from 8:00 am until late in the afternoon, and/or for the entire shift.

52. Generally therefore, they did not have the ability to supervise or delegate

to other hourly, allegedly subordinate, store sales associates, and he therefore routinely was forced to work without any breaks or lunch breaks.

53. During the remaining other hours of their shifts, Shallin and Winslow were at most working with one other sales associate.

54. Generally, Shallin and Winslow did not have time to act as an executive or administrator, as their primary duty and the duties which took the majority of their time involved acting as a sales associate and store clerk, for upwards of 90% of their work hours. Management stressed that their primary duty was to sell and their stores were expected to meet certain daily, monthly and yearly sales goals or they would be subject to discipline. Payless closely monitored daily and monthly store receipts.

55. Payless prepared the weekly proposed schedules for store managers and store leaders, although Managers and Leaders could adjust them.

56. Shallin and Winslow, like all other store managers and leaders, could not formally discipline any employee without approval from the District Manager and could not terminate any employee without approval of Human Resources and the District Manager.

57. Shallin and Winslow could interview candidates for an open position by checking with Payless's database which had prescreened candidates who were assigned a green sign or dot as eligible for interview.

58. Shallin and Winslow then would interview candidates using a Payless interview script which managers and leaders were not permitted to deviate from. The interview form provided a score for each candidate, and someone who met the requisite score was then eligible for further interview with another store manager or the district

manager. The interview and hiring process did not require the store manager to present any recommendations of whether to hire the candidate.

59. The District Manager, who then typically handled the 2nd interview, would then make decisions on who or whether to hire the candidate without the necessity to obtain the store manager's recommendations.

60. Shallin's and Winslow's primary job duties did not involve the exercise of discretion and judgment in matters of significance affecting the store or Payless. They generally did not have any authority to make independent decisions on matters that affected the business as a whole or any significant part of the business. The inventory, the store presentation and layout, the policies and procedures, prices, and products sold, budget, were all created and directed by PAYLESS corporate office in a uniform and nationalized scale and scope.

61. Shallin and Winslow generally could not throughout most of the day, delegate work to sales associates or leave the store, and thus was not even afforded a full lunch break. Shallin and Winslow even had to shovel snow and clear and clean sidewalks.

62. Shallin and Winslow did not have the authority to promote employees, and any decision on whether to have an assistant manager was the decision of the District Manager or higher.

63. Generally, sales associates were paid minimum wage, and assistant managers were hourly employees, and store managers and leaders did not determine wage rates for the hourly employees.

64. Shallin's and Winslow's stores did not customarily and regularly have

employees working 80 or more hours during the week.

65. The Company had a policy against any hourly employee incurring overtime wages and working overtime hours. When an employee did not show up or called off, the Store Manager or Store Leader was required and expected to pick up the shift causing the Store Manager's hours to substantially increase.

66. Because of the limited budget for labor, Mr. Shallin would at times use his sick time on the payroll, even though actually working in the store, in order then to be able to have relief by having an employee work in the store. The District Manager was aware that store managers and leaders were doing this.

67. Shallin and Winslow did not have the independent authority to decide whether or not an employee should be disciplined for an infraction or what the discipline would be. Disciplinary decisions were made by Shallin's and Winslow's superiors and/or dictated by Defendants' company policies.

68. Although labeled as a "manager" or "store leader", the store manager's/leader's primary duties were to be a sales associate and to keep the store stocked and open for business. Defendants know, or should have known, that Shallin and Winslow's position does not and did not satisfy the definition of an EXECUTIVE Exempt employee or an Administrative Exempt employee within the FLSA laws.

69. Store managers and leaders were given daily sales goals as well as a yearly sales goal. Payless stressed to the managers and leaders that sales were their primary responsibility and failing to reach goals would negatively affect their future.

70. Shallin AND Winslow were paid annual salaries, but their paychecks reflected hourly rates and in some instances the rates changed depending upon the

number of hours each worked.

71. Mr. Shallin and Mr. Winslow was warned by his District Managers not to report any hours above 45 to the company, and on one occasion when he did, was told “I don’t care how you do it, don’t put in for more than 45 hours.

72. Mr. Shallin worked many weeks in a range of 60 to 70 hours, but was unable to record the hours or had to remove or delete the hours above 45.

73. Mr. Winslow was required to work three morning shifts per week and two nights shifts per week, one of which on a weekday night and one of which on a weekend night.

74. Mr. Winslow and Mr. Winslow were required to work a minimum of 45 hours per week, (as were all Store Managers and Store Leaders) however, because of insufficient staff and a limited payroll budget, Mr. Winslow found it necessary to work upwards of 55 hours per week.

75. Mr. Winslow averaged fifty-five (55) hours of work per week, including hours off the clock. Mr. Winslow was warned by Payless against working on the clock after 45 hours, despite being treated as a salaried, exempt manager.

76. Mr. Winslow could not decide his own schedule and was advised by Payless that the company had a mandatory store manager/store leader schedule of: working 3 day shifts (9:00 am to 6:00 pm) and two night shifts (12:00 pm until 9:00 pm, unless on the weekend), and of the night shift, one had to on a weekend. Such information was set in the Store Leader Handbook.

77. However, Mr. Winslow found it necessary to often work four nights per week including two weekday nights and two weekend nights.

78. Store Managers and Leaders had a mandatory 45 hours per week corporate schedule, which included required usual weekend work. Store Managers and Store Leaders were expected to not take off 2 days in a row.

79. Because of insufficient staff and a limited payroll budget, Mr. Shallin and Mr. Winslow found it necessary to work substantial more hours weekly, and the District Manager(s) were aware of this. Similarly, store managers and store leaders in other stores in the district also were working routinely beyond 45 hours in each week.

80. Mr. Shallin averaged between 60 and 70 hours of work per week at times, and always greater than 45 unless out for illness or other time off.

81. Shallin and Winslow could not just decide their own work schedule and was advised by Payless that the company had a mandatory store manager/store leader schedule of: working 3 day shifts (9:00 am to 6:00 pm) and two night shifts (12:00 pm until 9:00 pm, unless on the weekend), and of the night shifts, one had to on a weekend. Such information was set in the Store Leader Handbook.

82. Mr. Shallin and Mr. Winslow contributed to the company 401k plan, which was an automatic enrollment unless the manager/leader opted out.

83. Shallin and Winslow worked these hours throughout their employment with PAYLESS, and as to which Defendants were aware of the overtime hours necessary by each, through communications between them and the District Manager(s). When employees quit or were terminated, Shallin and Winslow had to cover even more hours.

84. The Defendants willfully violated FLSA §207 by failing to pay Shallin and Winslow and all others similarly situated the proper overtime compensation for all hours worked in excess of forty (40) per week.

85. Upon information and belief, for the three-year period before this filing, (the "Class Period"), the continued violations of FLSA §207 that are complained of herein have been practiced and imposed upon all Store Managers and Store Leaders of PAYLESS nationwide, who have regularly worked in excess of forty hours per week. There are more than 3,496 stores nationwide, each modeled with uniformity and each with Store Managers or Store Leaders.

86. Mr. Shallin and Mr. Winslow bring this FLSA claim on behalf of all Store Managers and Store Leaders who work or who have worked for PAYLESS at any time during the Class Period, and those who did not customarily and regularly supervise two or more full time employees or their equivalent of 80 hours of subordinate employee labor.

87. PAYLESS has willfully misclassified this select class of Store Manager and Store Leader positions as salaried, exempt employees for the purpose of avoiding the overtime pay provision of the FLSA. PAYLESS has done so uniformly throughout its stores nationwide, regardless of the store size or number of employees in the store, by not compensating Store Managers or Store Leaders with overtime wages. The job duties of the Store Manager and Store Leader positions are uniform throughout all PAYLESS stores nationwide with regard to the intentional and willful misclassification of this class of employees.

88. PAYLESS has intentionally and repeatedly engaged in the practice of misclassifying non-exempt Store Managers and Store Leaders salaried exempt employees under the FLSA for the purpose of minimizing payroll and increasing profitability.

89. The primary job duty and function of the Store Manager and Store Leader

of this class is not management of the store or enterprise as contemplated by the FLSA and the Code of Federal Regulations. The primary job duty is to be a sales associate and sell shoes and related products.

90. Only the District Managers exercise the discretion and judgment on matters of significance that affect the business as a whole as called for in the Administrative and executive Exemptions of the FLSA.

91. Shallin and Winslow were subject to discipline if they were found to be late for shifts or if they closed the store early or left early, just like any other hourly, non-exempt employee. Payless monitored at all times, which employees were in the store and the times each came in and left, including that of the store managers/leaders.

92. Store Managers and Store Leaders had required sales goals for the stores. If the Store Managers and Store Leaders do not meet these sales goals, they are subject to discipline, including being placed on PIPS, or possible termination of their employment.

93. Store Managers and Store Leaders, since they are working in the stores alone for the majority of their work days or even alone on some days, are the primary sales persons and customer services employees of the store.

94. The primary job duty therefore of the Store Leader or Store Manager is to be a sales associate and sell products.

95. PAYLESS is liable under the FLSA for failing to properly compensate Store Managers and Store Leaders who worked over forty (40) hours per week, and as such, notice should be sent to past and current employees of PAYLESS. It is estimated that there are at least 5,000 current or past similarly situated Store Managers and Store Leaders who have worked over 40 hours per week without overtime pay in violation of

the FLSA. These similarly situated employees would benefit from the issuance of a court supervised notice regarding the present lawsuit and the opportunity to join in the present lawsuit pursuant to FLSA §216(b). These similarly situated employees are known to PAYLESS, are readily identifiable, and can be located only through PAYLESS'S records.

96. Upon information and belief PAYLESS has settled claims for overtime wages of Store Managers in the past, and has been on notice that the job duties actually being performed were primarily non-exempt and as such PAYLESS should have conducted studies and analysis of the job duties being performed to see if they fell within any of the exemptions. Defendant resolved these individual claims questioning the exemption rather than to reclassify the position and compensate all Store Managers and Store Leaders.

COUNT 1 - 207

VIOLATION OF FLSA §207 AND DECLARATORY ACTION PURSUANT TO 28 U.S.C. SECTIONS 2201 and 2202

97. Plaintiffs allege and incorporate by reference paragraphs twelve (12) through (95) of this Complaint and fully restates and re-alleges all facts and claims herein.

98. PAYLESS has willfully and intentionally engaged in a nationwide pattern and practice of violating the provisions of the FLSA, by misclassifying all Store Managers and Store Leaders as exempt under the FLSA overtime wage provision, (regardless of the failure to regularly and customarily direct the work and supervise 2 or

more full time employees or their equivalent) thereby improperly failing and/or refusing to pay Shallin and Winslow and the Plaintiff Class, comprised of all current and former similarly situated employees who work or have worked over forty (40) hours per week, overtime compensation pursuant to FLSA §207.

99. PAYLESS has been operating its business since 1956, and is well aware of the FLSA, its provisions and exemptions, and knew or should have known that job title alone (i.e. Store Manager (and now) Store Leader) is not controlling of the overtime exemption status of employment under the FLSA.

100. PAYLESS has reason to know that the Store Managers and Store Leaders of this specific class are not exempt under the FLSA and yet continued to misclassify those employees as Payless has settled similar claims in the past. *Schultz v. Payless Shoesource, Inc.*, 2010 WL 4088953 (E.D. Mo.).

101. PAYLESS knowingly and willfully misclassified Shallin, Winslow and other employees similarly situated, comprised of the Plaintiff Class, as exempt for the purposes of decreasing costs and maximizing profitability. Defendants cannot have a good faith basis for treating this class of store managers and store leaders as exempt because they know the elements and the requirements of the exemptions, which this class falls short of satisfying and have willfully refused to compensate the class for their overtime hours.

102. PAYLESS has not acted in good faith by willfully and knowingly misclassifying its Store Managers and Store Leaders and as such Payless is liable for unpaid overtime compensation and an additional equal amount as liquidated damages. *Johnson v. Big Lots Stores, Inc.*, 604 F.Supp.2d 903 at 925 (E.D. La. 2009).

103. PAYLESS knowingly and willfully failed to track the hours worked by most, if not all of the Store Managers and Store Leaders, including Shallin, Winslow and other employees similarly situated, comprised of the Plaintiff Class.

104. By failing to record, report, and/or preserve records of hours worked by the Named Plaintiff, Opt-Ins and purported Classes, the Defendants have failed to make, keep, and preserve records with respect to each of its employees sufficient to determine their wages, hours, and other conditions of employment in violation of the FLSA 29 USC 201 *et. seq.*, including 29 USC Sec. 211(c) and 215 (a).

105. PAYLESS knew or should have known that the act of paying Shallin, Winslow and other employees similarly situated, comprised of the Plaintiff Class, on a salary basis, without more, is insufficient to evade the wage and hour requirements of the FLSA.

106. The widespread nature of PAYLESS' failure to pay overtime under the FLSA is demonstrative of PAYLESS' willful plan and scheme to evade and avoid paying overtime to all of their Store Managers and Store Leaders.

107. As a result of PAYLESS' violations of the FLSA, Shallin, Winslow and the Plaintiff Class, comprised of all other employees similarly situated, have suffered damages by PAYLESS' failure to pay overtime compensation in accordance with FLSA §207.

108. PAYLESS has not made a good faith effort to comply with the FLSA, and the overtime compensation requirements with respect to Shallin, Winslow and the Plaintiff Class, comprised of all other employees similarly situated.

109. Due to PAYLESS' willful violation of the FLSA, a three-year statute of

limitations applies to the FLSA violations pursuant to 29 U.S.C. §255(a).

110. As a result of PAYLESS' unlawful acts, Shallin, Winslow and the Plaintiff Class, comprised of all other similarly situated employees, have been deprived of overtime compensation in amounts to be determined at trial; and are entitled to recovery of such amounts, liquidated damages in amount equal to the overtime wages due, prejudgment interest, attorneys' fees, costs and other compensation pursuant to 29 U.S.C. §216(b), as well as injunctive relief pursuant to 29 U.S.C. §217.

111. Additionally, Shallin and Winslow seek a declaratory judgment as to the above allegations (*e.g.*, that the Defendants purposely and uniformly misclassified this select class of Store Managers and Store Leaders under the FLSA, which has resulted in less than all of the compensation due to them, which creates additional harms and violations of ERISA and the Plan for failing to contribute all of the retirement benefits due to them).

WHEREFORE, Mark Shallin and Bryan Winslow, individually, and on behalf of all other similarly situated past and present Store Managers and Store Leaders of PAYLESS, request the following relief:

- a. Designation of this action as a collective action.
- b. That Shallin and Winslow be allowed to give notice of this collective action, or that this Court issue such notice at the earliest possible time; to all past and present Store Managers and Store Leaders employed by Payless at any time during the three (3) year period immediately preceding the filing of this suit, through and including the date of this Court's issuance of the Court Supervised Notice for each respective class;
- c. Designate the Named Plaintiffs as Representatives of the Collective Class for purposes of engaging in mediation, with the authority to execute any Collective Class settlement agreement the parties might reach, which is subject to Court's approval before making any such agreement binding.

- d. That all past and present Store Managers and Store Leaders be informed of the nature of this collective action, and similarly situated employee's right to join this lawsuit if they believe that they were or are misclassified as an exempt employee;
- e. That the Court find and declare PAYLESS in violation of the overtime compensation provisions of the FLSA;
- f. That the Court find and declare PAYLESS' violation of the FLSA was and is willful;
- g. That the Court enjoin PAYLESS', under to 29 U.S.C. § 217, from withholding future payment of overtime compensation owed to members of the Plaintiff Class.
- h. That the Court award to Mr. Shallin and Mr. Winslow, and the Plaintiff Class, comprised of all similarly situated employees, overtime compensation for previous hours worked in excess of forty (40) for any given week during the past three years AND liquidated damages of an equal amount of the overtime compensation, in addition to penalties and interest on said award pursuant to FLSA §216 and all other related economic losses;
- i. That the Court award Shallin, Winslow and the Plaintiff Class reasonable attorneys' fees and costs pursuant to FLSA § 216, including expert fees;
- j. That the Court award Shallin and Winslow a Class Representative fee for the justice he sought out for so many and their services in this case.
- k. That the Court issue a declaratory judgment under 29 U.S.C 216-17, 28 U.S.C. 2201 and 2202 for the unlawful misclassification and pay practices complained of herein and that the Defendants violated the FLSA, and that such pay practice violation was willful and uniformly applied to all Store Managers and Store Leaders of this proposed, which has resulted in a loss of compensation due to them in both wages and retirement benefits;
- l. Pre-judgment and post-judgment interest, as provided by law: and
- m. That the Court award any other legal and equitable relief as this Court may deem appropriate.

ERISA ALLEGATIONS

112. Shallin and Winslow, the ERISA Named Plaintiffs, brings these ERISA claims for relief under the Act as a nationwide class under Fed. R. Civ. P. 23(a) and (b)(1) and/or (b)(2) and/or (b)(3) as representative of a proposed ERISA Class.

113. The principal claim is for clarification of future benefits, followed by a determination of benefits due and enforcement of the Plan under ERISA § 502(a)(1)(B).

114. Defendants maintain a 401(k) Plan, to which Shallin, Winslow and the Opt-In Plaintiffs⁴, and numerous members of the purported ERISA Class participate(d) in every pay period they worked.

115. The official name of the Plan is called the Payless ShoeSource, Inc., 401(k) Profit Sharing Plan, sometimes referred to as the Collective Brands 401(k) Plan. For simplicity, we call it the “401k Plan” or “Plan.”

116. The Plan Sponsor is PAYLESS SHOESOURCE, INC.

117. The Plan Administrator is the PAYLESS SHOESOURCE, Inc., and employer Defendants control the plan, along with its administration.

118. The Plan Trustee is Wells Fargo Retirement Services.

119. The Plan year is the 12-month period beginning the first day of the calendar year and ending on the last day of the calendar year.

120. Contributions to the Plan, along with administrative costs, and trustee fees, are paid by the Defendants, whereas fund management fees are paid by the employees.

121. The Plan explains that **all employee will be enrolled automatically in**

⁴ Those Opt-In Plaintiffs would be part of the ERISA Class if certified, but ask here to be named as full Plaintiffs.

the Plan (unless they affirmatively elect not to enroll). Unless expressly changed, employees have three percent of their earnings automatically deducted and Payless matches this contribution by depositing the same, subject to the Code, ERISA and Plan terms, e.g., max contributions per year.

122. The Plan explains that once eligible, PAYLESS immediately matches 3% each pay period (up to 100%) that an employee contributes, then 50% of the next 2% an employee contributes, and finally 25% of the next 1% an employee contributes.

123. Further, as the Plan's Summary Plan Descriptions says: once eligible, having worked for 180 days, the Company *will* match your contributions.

124. Accordingly, the Plaintiffs bring this suit on behalf of an **"ERISA Class"** composed of:

All Store Managers and Store Leaders who worked for Payless Shoesource Inc., Collective Brands, Inc. or Collective Brand Services Inc., who participated in the Payless 401(k) Plan, within six years from the date this action was filed, and until to the day of case disposition, who worked more than 40 hours, in a at least one workweek, and whose overtime hours and earnings considered, contributed, and matched.

125. Whether it is one percent, or some higher percent, all contributions are based upon an employee's earned compensation. Thus, if the Plan Administrator and employer, through its fiduciaries and actors, as was the case here, does not deduct the proper amount from an employee's paycheck, or contributes less than the correct amount, the employee has suffered harm.

126. In this case, Defendants failed to consider, match, and deducted the correct amount of money to be included in the Plaintiffs and Classes 401k accounts. This failure

has caused Plaintiffs to be unsure about their retirement account balances, how the plan works, and the benefits that are due to them under both the law and Plan.

127. Indeed, overtime earned by a Plan participant, including Mr. Shallin and Mr. Winslow, is to be considered eligible compensation under the Plan, ERISA, and the Code. This is true regardless of whether the employee is *paid* overtime. Said differently, if an employee works overtime, under the Plan terms and in conjunction with the law, the employee is entitled to eligible compensation for those overtime hours. This is because the determination of “eligible compensation” is for overtime *earned* – not overtime *paid*.

128. The total eligible compensation by a Plan Participant, including Mr. Shallin and Mr. Winslow, is then supposed to be matched by the Company, subject to the maximum amount of employee contributions, but it is not supposed to be less than one percent.

129. For example, if an employee’s total eligible compensation equals \$20,000 and the employee elected three percent of their bi-weekly pay check to contribute (which should include all overtime), the employee’s contribution would be \$23.08 for the pay period. The Company matches this in its entirety thereby contributing \$23.08 for the pay period.

130. The Company is to then record these contributions in its records.

131. However, if an employee worked overtime in a workweek, like Mr. Shallin and Winslow did, where the Company did not pay him for his overtime, despite its legal duty to pay it, then he has earned less than legally is required in the applicable workweek, and the Company has contributed less than it legally is required in breach of ERISA and the Plan terms.

132. Further, the Company has failed to keep accurate records because both ERISA and the FLSA require strict compliance in record keeping for hours worked and benefits earned. This is what happened to Shallin, Winslow and the ERISA Class and why they are reasonably in a position to serve as class representatives.

133. In other words, the Class harms Shallin and Winslow complain of are not based on what someone told them, or what they heard, it is about the legal duties under the law and the Plan, whether the Defendants' actions towards all Store Managers and Store Leaders violate the law, and what their rights are under the same.

134. The matching contributions Shallin, Winslow and the Class experienced are required to be transferred to the Plan's trustee on the same day the employee's pay check is received.

135. The contributions made by the Defendants on behalf Shallin, Winslow and Plan participants are invested in the Plan, by the Defendants, in themselves.

136. The Defendants here have failed to credit the Named Plaintiffs, Shallin, Winslow, the Opt-Ins, and the ERISA Class, with the compensation due to them under the law.

137. Indeed, the Defendants have failed to credit the Named Plaintiffs, Opt-In Plaintiffs, and the ERISA Class, with the compensation due to them under the terms of the Plan.

138. The Defendants have left the Class, Shallin and Winslow confused about their rights under the Plan, both now and in the future.

139. This failure to denote the work as pensionable pay or eligible compensation (as the Plan describes it) is a violation of ERISA.

140. The harm has occurred already, continues to occur today, and if legal action does not stop it, the applicable statute of limitations to Shallin's and Winslow's claims and the ERISA class will continue to erode and be lost forever.

141. There is no administrative procedure set up for Shallin, Winslow or the ERISA Class to participate in prior to bringing this suit. This is because they seek to clarify and enforce Plan terms and rights, and seek to enforce provisions under ERISA. Further, they seek an adjustment in records and accounting of hours and contributions, and otherwise seeking appropriate equitable relief under 502(a)(3); all relief that the Plan documents do not anticipate or provide an administrative procedure for. Indeed, it would be futile to even attempt to go through a process when no such process exists, or was ever even contemplated by the Plan documents.

142. More specifically, in this case, the only administrative scheme set up for plan participants is when a "claim for benefits" is denied (*e.g.* a retired employee seeks to have his or her 401(k) benefit paid out having reached 72 years of age but was denied because he didn't participate long enough for certain contributions to vest). Here, the ERISA Class isn't seeking a "claim for benefits" as the plan documents would suggest, but rather their request at its heart is for equitable relief, accounting, clarification, and Plan revisions.

143. Exhaustion is impossible here because the plan provides for no administrative scheme to afford Shallin, Winslow, and the Class the relief they seek. For example, they are seeking to determine what their future benefits will be. Thus, they have no procedural requirements to exhaust before seeking to clarify their rights under the law, and subsequently enforce a Plan Term.

144. At all relevant times, the ERISA Class, Shallin and Winslow have been employees of the Defendants, within the meaning of ERISA Sec. 3(6), 29 USC Sec. 1002(6), and participants in the Plan.

145. The ERISA Class is so numerous that joinder of all members is impracticable. Based on information and belief, it exceeds over two thousand.

146. Shallin and Winslow are informed and believe that during the Class period, Defendants employed several thousand persons who satisfy the definition of the ERISA Class.

147. Questions of law and fact common to the ERISA Class as a whole include, but are not limited to, the following:

- n. Whether Defendants failed, and continue to fail to maintain accurate records of actual time worked and wages earned by the ERISA Named Plaintiffs and the ERISA Class;
- o. Whether Defendants failed and continue to fail to provide accurate wage statements itemizing all actual time worked and wages earned by the ERISA Named Plaintiffs and the ERISA Class;
- p. Whether Defendants have violated and continue to violate ERISA § 209(a)(1), 29 U.S.C. § 1059(a)(1), as alleged herein;
- q. Whether Shallin, Winslow and the ERISA Class were credited and/or paid all eligible compensation due to them for purposes of the Payless 401(k) Plan, as required by ERISA;
- r. Whether Shallin, Winslow and the ERISA class should be credited and/or paid eligible compensation due to them via their respective 401(k) accounts, even if they are not entitled to overtime wages, because the Plan terms require them to receive 401(k) credit for *earned* overtime compensation even if it is not *paid* overtime compensation;
- s. Whether Defendants violated ERISA's fiduciary standards by their failure to credit the ERISA Named Plaintiffs and the ERISA Class with all Compensation which they were paid *or entitled to be paid* for purposes of the Plan, as required by ERISA;

- t. What exactly are the rights and future rights of ERISA Class members under the Plan, based upon whether the positions of Store Manager and Store Leader were misclassified under the FLSA and/or ERISA;
- u. Whether Class members are entitled to damages in the form of money to be paid into their respective 401(k) accounts based on Defendants' violation of ERISA;
- v. If Class members are entitled to damages, what method can be used to calculate those damages;
- w. Whether equitable relief under ERISA Sec. 502(a)(3) such as a surcharge is appropriate equitable relief to make the ERISA class whole, and should the relief include an official plan amendment to clarify the rights of those misclassified under the law; and
- x. Whether Defendants violated ERISA's fiduciary standards by its failure to credit the ERISA Named Plaintiffs and the ERISA Class with all Compensation for which they were paid or entitled to be paid for purposes of the Plan, as required by ERISA.

148. The ERISA Named Plaintiffs' claims are typical of those of the ERISA Class. The ERISA Named Plaintiffs, like all other ERISA Class members, was subject to Defendants' policies and practices of failing to record overtime worked and Defendants' policy and practice of failing to credit all eligible compensation earned or owing as Compensation under the Plan.

149. Indeed, Shallin and Winslow were one of the "*all*"⁵ who were mandated by the Defendants and the Plan to contribute three percent of bi-weekly earnings, to which they, like the ERISA Class were short changed on when it comes to matching contributions, as required by the Plan.

150. The ERISA Named Plaintiffs, Shallin and Winslow, will fairly and

⁵ The Plan explains that all employee will be enrolled automatically in the Plan (unless they affirmatively elect not to enroll) and can contribute to the Plan and receive a 100% vested company match after 180 days of service.

adequately represent and protect the interests of the ERISA Class. The ERISA Named Plaintiffs have retained counsel competent and experienced in complex class actions and ERISA. Indeed, their counsel has participated in ERISA actions that have led to approximately 100 million dollars of recovery and have litigated multiple ERISA class actions.

151. Class certification is appropriate pursuant to Fed. R. Civ. P. 23(b)(1) because adjudications with respect to individual members of the class would, as a practical matter, be dispositive of the interests of the other members and/or pursuant to Fed. R. Civ. P. 23(b)(2), because Defendants acted or refused to act on grounds generally applicable to the ERISA Class, making appropriate declaratory and injunctive relief with respect to the ERISA Named Plaintiffs and the ERISA Class as a whole, and/or pursuant to Fed. R. Civ. P. 23(b)(3) because the Named Plaintiffs and the ERISA Class may be entitled to an award of owed benefits, to be credited to their 401(k) accounts, based on Defendants' ERISA violations.

152. The ERISA Named Plaintiffs intend to send notice to all members of the ERISA Class to the extent allowed or required by Rule 23.

COUNT 2 – 502(a)(1)(B)

*(Brought by the ERISA Named Plaintiffs on Behalf of themselves and the ERISA Class)
(Pursuant to ERISA § 502(a)(1)(B) to enforce plan terms, clarify rights to future benefits
under the plan terms, and recover benefits due)*

153. The ERISA Named Plaintiffs, on behalf of themselves and the ERISA Class, re-allege and incorporate by reference paragraphs 1 through 152 as if they were set forth again herein.

154. ERISA Sec. 502(a)(1)(B) authorizes a participant or beneficiary to bring a civil action to recover benefits due under the terms of the plan, to enforce rights under the terms of the plan, and to clarify rights to future benefits under the terms of the plan.

155. This is exactly what the ERISA Named Plaintiffs and ERISA class seek to do.

156. As explained in the preceding sections, the ERISA Named Plaintiffs and ERISA Class seek to clarify what amount of future rights and benefits are due to them for their current overtime work - their future overtime work, if any - and their past performed overtime work, which is currently unpaid, but due according to the law, and therefore not being contributed by the Defendants into the 401(k) they are earning. They are also seeking clarification related to their rights as to accounting and record maintenance the Plan and Defendants are supposed to keep.

157. Plaintiffs and the ERISA Class also seek to enforce their rights under the Plan by seeking a judgment to order the Defendants to comply with ERISA and the Plan terms to update the records with the proper accounting and maintenance and to have the Defendants contribute any amounts due to them under the law, which were earned but have not yet been contributed by the Defendants, and by seeking a recover any of those benefits lost due the misclassification of the Store Manager/Leader positions.

WHEREFORE, Mark Shallin and Bryan Winslow individually, and on behalf of the ERISA Class, request the following relief:

- a. Certification of this action as a class action on behalf of the proposed ERISA Class;
- b. Designation of the Named Plaintiffs as Representatives of the ERISA Class and the undersigned as Class Counsel;

- c. Clarification and determination of benefits due through a declaration that the practices complained of herein violate ERISA, and clarifying what the Plaintiffs and ERISA Class members rights are under Plan, whether the Defendants are interpreting the Plan correctly, including when misclassification of an employee is found under the FLSA, and even when it is not; plus clarification on what further duties are due to ERISA Class members due to a misclassification under the FLSA;
- d. Appropriate relief to remedy Defendants' violations of ERISA;
- e. Enforcement of plan terms through by ordering and declaring that Defendants have unlawfully failed to credit the Named Plaintiffs and the ERISA Class with eligible compensation for all work performed, as required by ERISA and the terms of the Plan, and ordering Defendant to take the necessary steps to provide the benefits and credit due to them so they will be made whole;
- f. An order requiring that Defendants remedy their breaches of ERISA duties by crediting the Named Plaintiffs and the ERISA Class with Eligible Compensation and Pay for all of their past, present, and future uncompensated work, along with interest;
- g. Attorneys' fees and costs of suit under ERISA 502(g); and
- h. Such other relief as the Court may deem necessary, just, and proper.

COUNT 3 – 502(a)(3)

*(Brought by the ERISA Named Plaintiffs on Behalf of themselves and the ERISA Class)
(Violation of ERISA § 502(a)(3) for Appropriate Equitable Relief)*

158. The ERISA Named Plaintiffs, on behalf of themselves and the ERISA Class, re-alleges and incorporate by reference paragraphs 1 through 152 as if they were set forth again herein.

159. ERISA § 209(a)(1), 29 U.S.C. § 1059(a)(1), requires that an employer which sponsors an employee benefit plan maintain records with respect to each of its employees sufficient to determine the benefits due or which may become due to such

employees.

160. On information and belief, the 401(k) Plan is an employee benefit plans within the meaning of ERISA § 3(2), 29 U.S.C. § 1002(2), and ERISA § 3(3), 29 U.S.C. § 1002(3).

161. Pursuant to the terms of the Plan, employees' rights to *receive* the contributions to the Plan are dependent, in part, on their compensation, which is defined by the Plan's governing instruments and the law to include, among other things, employees' earned overtime wages.

162. Pursuant to the terms of the Plan, employees' rights to *share* in the contributions to the Plan are dependent, in part, on their Compensation, which is defined by the Plan's governing instruments to include, among other things, employees' overtime earned wages.

163. By the Defendants' failure to contribute all the benefits and monies due the ERISA Named Plaintiffs, and members of the prospective ERISA Class, Defendants have damaged Plaintiffs and Class by causing them to lose the benefits and opportunity to earn interest on their retirement investments.

164. By the Defendants' failure to record and/or report all of the hours worked by the ERISA Named Plaintiffs, and members of the prospective ERISA Class, Defendants have failed to maintain records with respect to each of its employees sufficient to determine the benefit accrual rights under the Plan, and for its Plan Participants in violation of ERISA § 209(a)(1), 29 U.S.C. § 1059(a)(1).

165. In order to remedy this violation of ERISA by Defendants, the ERISA Named Plaintiff on behalf of himself and members of the ERISA Class seek injunctive

relief, and such other equitable relief as the Court deems just and proper, as provided by **Section 502(a)(3) of ERISA**, 29 U.S.C. § 1132(a)(3).

166. The ERISA Named Plaintiffs on behalf of themselves and members of the ERISA Class seek recovery of their attorneys' fees and costs of action to be paid by Defendants, as provided by Section 502(g)(1) of ERISA, 29 U.S.C. § 1132(g)(1).

WHEREFORE, Mark Shallin, Bryan Winslow individually, and on behalf of ERISA Class, requests the following relief:

- a. Certification of this action as a class action on behalf of the proposed ERISA Class;
- b. Designation of the Named Plaintiffs as Representatives of the ERISA Class and the undersigned as Class Counsel;
- c. A declaration that the practices complained of herein violate ERISA § 209(a), 29 U.S.C. § 1129(a);
- d. Appropriate equitable and injunctive relief to remedy Defendants' violations of ERISA including but not limited to § 209(a);
- e. A declaration that Defendants have breached its fiduciary duties by failing to credit the Named Plaintiffs and the ERISA Class with Eligible Compensation for all work performed, as required by ERISA and the terms of the Plan and depriving them of lost investment opportunities;
- f. A declaration that Defendants have breached their fiduciary duties by failing to credit the Named Plaintiffs and the ERISA Class with Pensionable Pay for all work performed, as required by ERISA and the terms of the Plan;
- g. An order requiring that Defendants remedy their breaches of fiduciary duties and ERISA in general by crediting Named Plaintiffs and the ERISA Class with Eligible Compensation and Pensionable Pay for all of their past, present, and future uncompensated work, plus damages for their lost investments opportunity;
- h. Attorneys' fees and costs of suit under Sec. 502(g); and
- i. Such other injunctive and appropriate equitable relief as the Court may

deem necessary, just, and proper.

COUNT 4 – 502(a)(3)

*(Brought by the ERISA Named Plaintiffs on Behalf of themselves and the ERISA Class)
(Pursuant to ERISA § 502(a)(3) to Remedy Failures to Credit Service As Required by ERISA)*

167. The ERISA Named Plaintiffs, on behalf of themselves and the ERISA Class, re-allege and incorporate by reference paragraphs 1 through 152 as if they were set forth again herein.

168. ERISA § 404(a)(1), 29 U.S.C. § 1104(a)(1), requires that employee benefit plan fiduciaries discharge their duties with respect to the plan solely in the interest of the participants and beneficiaries and, inter alia, (1) for the exclusive purpose of providing benefits to participants and their beneficiaries and defraying reasonable expenses of administration; (2) with the care, skill, prudence, and diligence under the circumstances that a prudent person acting in a like capacity and familiar with such matters would use in the conduct of an enterprise of like character and with like aims; and (3) in accordance with the documents and instruments governing the plan.

169. On information and belief, the governing instruments of the Plan confers on Defendants the responsibility and/or control with respect to the crediting of compensation, thereby rendering Defendants a fiduciary in this regard.

170. On further information and belief, Defendants have exercised actual discretionary authority, responsibility, and/or control in determining what compensation would and would not be credited under the Plan. By reason of the exercise of such discretion, Defendants have been a fiduciary of the Plan with respect to the crediting of compensation.

171. Defendants breached ERISA, including their fiduciary duties by failing to credit compensation due for overtime performed by the ERISA Named Plaintiffs and the members of the ERISA Class as eligible compensation under the Plan.

172. Pursuant to ERISA § 502(a)(3), 29 U.S.C. § 1132(a)(3), the ERISA Named Plaintiffs on behalf of themselves and all members of the ERISA Class seek an injunction requiring Defendants to credit all members of the ERISA Class with Compensation under the Plan for all of the past and future overtime work performed by those Class members and any such other equitable relief as this Court deems appropriate.

173. The ERISA Named Plaintiffs on behalf of themselves and members of the ERISA Class, seeks recovery of their attorneys' fees and costs of action to be paid by Defendants, as provided by Section 502(g)(1) of ERISA, 29 U.S.C. § 1132(g)(1).

WHEREFORE, Mark Shallin and Bryan Winslow individually, and on behalf of ERISA Class, request the following relief:

- a. Certification of this action as a class action on behalf of the proposed ERISA Class;
- b. Designation of the Named Plaintiffs as Representatives of the ERISA Class and the undersigned as Class Counsel;
- c. A declaration that the practices complained of herein violate ERISA § 209(a), 29 U.S.C. § 1129(a);
- d. Appropriate equitable and injunctive relief to remedy Defendants' violations of ERISA § 209(a);
- e. A declaration that Defendants have breached their fiduciary duties by failing to credit the Named Plaintiffs and the ERISA Class with eligible compensation for all work performed, as required by ERISA and the terms of the Plan;
- f. A declaration that Defendants have breached their fiduciary duties by failing to credit the Named Plaintiffs and the ERISA Class with pensionable pay for all work performed, as required by ERISA and the terms of the Plan;

- g. An order requiring that Defendants remedy its breaches of fiduciary duty by crediting Named Plaintiffs and the ERISA Class with eligible compensation pensionable pay for all of their past, present, and future uncompensated work;
- h. Attorneys' fees and costs of suit under ERISA Sec. 502(g); and
- i. Such other injunctive and equitable relief as the Court may deem necessary, just, and proper.

DEMAND FOR JURY TRIAL

Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure, Plaintiffs demand a trial by jury on all questions of fact raised by this Complaint.

Dated: 3/13/14

Respectfully submitted by:

/s/ Dale J. Morgado

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4839-8457-2441, v. 1